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RUEPINS/HQ BICE INTEL WASHINGTON DC

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STATE FOR PM/DTTC BLUE LANTERN COORDINATOR

E.O. 12958: N/A

TAGS: [ETTC](#) [ETRD](#) [ECON](#) [KOMC](#) [SN](#)

SUBJECT: RESULTS OF BLUE LANTERN CHECK ON APPLICATION TA  
0859-07

REF: STATE 86105

¶1. Post was unable to conduct a site visit to assess the business operations and on-site security of Aanssia Agency.

¶2. Aanssia Agency is a sole proprietorship that has been operating in Singapore since October 10, 1994. Singapore's online business directory, Biznet, lists the company's principal officer as:

Name: Goh Teck Chye, aka Francis Goh  
Nationality: Singaporean  
ID: S1332546D  
Address: 4 Lew Lian Vale, #05-02, Jade Towers, Singapore

¶3. DHS/ICE databases revealed no negative information about Aanssia Agency.

¶4. Econoff visited the address for Aanssia Agency listed reftel on June 12. The address appeared to be a residence, and no one responded to the doorbell. Econoff reached Francis Goh via telephone on June 16. Goh confirmed that he worked out of his home. Goh said he would not provide any supporting documentation related to reftel application to the Embassy without the written consent of the customer (ST Electronics). Aanssia was a trading company that also acted as a regional representative for "about five" foreign firms, according to Goh. In addition to ST Electronics, Aanssia's customers included several defense-related companies in the region. Goh declined to name the specific companies or the countries where they operate. Goh said that he kept Aanssia's records at his residence unless they were sensitive, in which case they remained with the customer. Aanssia would not store the technical data related to reftel application; it will deliver all material directly to the customer.

¶5. Goh was reluctant to answer some of Econoff's questions, but he did seem to possess a good understanding of U.S. Munitions List rules and restrictions. ST Engineering is a publicly listed company in which Temasek, the Singapore Government's holding company, owns a majority interest. ST Engineering and its subsidiaries handle many of the Singapore Armed Forces' procurement contracts.

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